



The Procurement and Supply Manager's Desk Reference

Fred Sollish, John Semanik

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Every supply manager's essential desktop tool with in-depth, authoritative coverage of each topic

Leaving no stone unturned in covering all aspects of the procurement and sourcing functions, *The Procurement and Supply Manager's Desk Reference, Second Edition* is filled with everything every organization needs to know about the key roles and responsibilities of a procurement professional. Presented logically to match the flow of the procurement and sourcing functions, the book is filled with practical aids such as step-by-step guides to each segment of the process, as well as checklists and customizable forms. The new edition of this essential book provides an easy-to-use road map for the procurement and supply manager in the new millennium.

- Coverage on how to select suppliers and measure performance
- Reveals the easiest way to drive continuous improvement in the supply base
- Features tips on providing value to the organization
- Helps you identify those strategies that will work best for your business for years to come

Written for the worldwide profession of procurement and supply management, *The Procurement and Supply Manager's Desk Reference, Second Edition* offers detailed coverage and tips with an eye toward incorporating proactive strategies and best practices.

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