



# Getting Your Money's Worth from Training and Development: A Guide to Breakthrough Learning for Managers

*Andrew McK. Jefferson, Roy V. H. Pollock, Calhoun W. Wick*

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## **Getting Your Money's Worth from Training and Development: A Guide to Breakthrough Learning for Managers** Andrew McK. Jefferson, Roy V. H. Pollock, Calhoun W. Wick

This book fills a need for trainers, participants, and managers by providing a practical guide on how to get the most from a learning and development program. The book offers proven tools that help training participants get the most from the programs and includes the tools necessary to the transfer and application of critical new learning. The book explains how to create an environment that supports the participant's successful transition from program learning to producing valuable results. The tools and suggestions are a formula for success that will add value to virtually any learning and development initiative.

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